

BUYERS GUIDE 2026



Before you make a bid



A £500 deposit, paid by bank transfer is required prior to bidding, this is per vehicle, so if you're planning on buying more than one vehicle keep in mind you will need to pay additional deposits. If you don't buy a vehicle the deposit is fully refundable. When registering you are required to supply to us your full name, address and photographic ID.

If you've never been to an auction we advise you to come and view a live sale before you start bidding, it can be easy to make a mistake if you're new to auctions, but we hope this guide gives some pointers and helps to enhance your experience buying from us.

- 1** Before you visit decide what type of vehicle suits your needs and more importantly is in your price range. Do your own research and check out prices online and on the forecourts. Don't forget to include our buyers and admin fees in your budget.
- 2** Know you're spending limit, it's easy to get carried away bidding but know when to stop. There will always be another opportunity.
- 3** Use our website for a detailed appraisal of the condition of the vehicle.
- 4** You have the option to print your own catalogue from our website, but catalogues are also available from our reception on the day of sale when you register your deposit.
- 5** On the day of the sale allow yourselves plenty of time, keeping in mind you will need to register your deposit, collect your bidding number, view the vehicle or vehicles you hope to buy and again make sure you're happy and comfortable before you start bidding. If you are successful with your bid and the hammer comes down you have entered in to a legal contract to purchase the vehicle.

Our auctions timetable

	Frequency	Type	Start time
Monday - Dealer P/X & Finance	Weekly	Cars	2pm
Tuesday - Light commercials	Weekly	Vans	10am
Tuesday - Plant Truck & plant	Monthly	Plant	12pm
Thursday - Fleet & Finance	Weekly	Cars	10am

Auction start times may be subject to change

10 Tips to Buying at Auction



- 1 When the car is opened check the driver's seat.
- 2 Did the car start easily?
- 3 Check the exhaust for any nasty black smoke.
- 4 Did 1st gear engage easily?
- 5 Keep listening to the engine as it warms up.
- 6 Look on the ground under the car as it drives off for signs of oil leaking.
- 7 Open the boot and bonnet and inspect the inside while the vehicle is waiting in line and take a good look at the interior.
- 8 When the vehicle arrives in the salesroom listen to the auctioneer's description.
- 9 If this is the vehicle for you, place yourself clearly in view of the auctioneer and wait for him to open the bidding, listen carefully and if you feel the price is right raise your bidding slip to bid. Once you have caught the auctioneer's attention he will come back to you each time should someone else bid against you. Do not allow yourself to be distracted, by now if you have followed the previous steps you should only need to concentrate on bidding, but remember:



SET YOURSELF A LIMIT AND KNOW WHEN TO STOP

Never become impatient, if you miss the one you wanted, there will always be another.

- 10 If successful with your bid please raise your bidding number for the auctioneer to see and record, you will then need to go to the side of the rostrum and hand your bidding slip to the rostrum clerk.

With the fall of the auctioneer's gavel the sale is confirmed, as above please show your bidding number to the auctioneer and proceed to the side of the rostrum. The rostrum clerk will record your details as the purchaser and an invoice will be raised in your name, all payments must be made via bank transfer and please remember that all vehicles are subject to a buyer fee and in some instances an additional management fee. If there is an additional management fee this will be declared on our website, the sale catalogue and declared by the auctioneer at the time of the auction. All fees are subject to VAT.

Should your bid not meet the reserve of the vendor it will be declared as a "**provisional bid**". Again follow the above steps in showing your bid number and going to the rostrum clerk to record your bid and information. We will then enter in to negotiations on both yours and the vendor's behalf and attempt to agree a sale price. The vendor has the option to accept the bid or ask for an increase. Should you not wish to increase your bid your deposit is fully refundable.

Health And Safety



In the effort to ensure a SAFE environment is maintained please ensure you read and understand our customer health and safety notice, located in our reception area. Also strictly adhere to all of the following:



NO SMOKING OR VAPING when entering auction halls or viewing vehicles inside our premises.



NO WALKING between moving or unmarshalled vehicles.



5MPH SPEED LIMIT on auction premises.



NO CHILDREN UNDER 16 are permitted onsite unless previously agreed with an SVA Director.

In the event of a fire please notify the nearest member of our auction staff or leave the building by the nearest signed fire exit, in a calm and orderly manner. The fire assembly point is located to the front of the building by the gatehouse.

Private Buyers Fees



Vehicle Price Range	Private
£1 - £99	£25
£100 - £199	£25
£200 - £499	£50
£500 - £999	£100
£1000 - £1499	£198
£1500 - £1999	£270
£2000 - £2499	£291
£2500 - £2999	£307
£3000 - £3499	£322
£3500 - £3999	£339
£4000 - £4499	£354
£4500 - £4999	£422
£5000 - £5499	£429
£5500 - £5999	£440
£6000 - £6499	£448
£6500 - £6999	£455
£7000 - £7499	£466
£7500 - £7999	£473
£8000 - £8499	£482

Vehicle Price Range	Private
£8500 - £8999	£491
£9000 - £9499	£499
£9500 - £9999	£509
£10000 - £10499	£516
£10500 - £10999	£526
£11000 - £11499	£535
£11500 - £11999	£543
£12000 - £12499	£552
£12500 - £12999	£560
£13000 - £13499	£569
£13500 - £13999	£577
£14000 - £14499	£587
£14500 - £14999	£595
£15000 - £17499	£610
£17500 - £19999	£625
£20000 - £22499	£640
£22500 - £24999	£655
£25000 - £29999	£670
£30000+	£750

T&C

The catalogue is for reference purpose only. All descriptions within a catalogue may be overridden by either the auctioneer or vehicle window description at the point of sale. All Customers except for account holders with SVA are required to hold a Buyers Number before bidding. To obtain a buyers number, please see a member of staff in **reception**. A deposit must be paid before a buyers number is issued. A buyers number and a £500 deposit is required for each vehicle purchased if buying multiple vehicles. All payments including deposits must be made by Bank Transfer only. We do not accept cash or card payments. A buyers fee + VAT is payable on all sales, please see notices displayed in reception for full details. (Terms & conditions of sale are available at shorehamvehicleauctions.com)
When buying vehicles sold with an "End of Sale Trial" your attention is drawn to the conditions. The branch engineer's decision is final.



theft

All our vehicles have been checked with HPI for:

insurance

write-offs

outstanding finance

Auction Glossary



Appraisal

A visual description of the vehicle found on the SVA website. This appraisal is used to determine the vehicle grade.

End of Sale Trial

in which case all Major Mechanical Faults are declared at the time of sale, they are otherwise deemed as being All Good and the purchaser has one hour from the end of the sale in which to check and test the vehicle under the supervision of our nominated vehicle tester, this only applies to: **Engine, Gearbox, Transmission, Clutch, Brakes & Steering**

Gavel

Another name for the auctioneer's hammer used to close the bidding.

Grading

The condition of vehicles sold by Shoreham Vehicle Auctions are assessed using NAMA grading definitions. The scheme consists of 5 grades, termed 1 to 5. There is also an unclassified grade for vehicles that are badly accident damaged or require high levels of repair. NAMA members may choose to give certain cars an unclassified grade probably if they are very high mileage or old.

Hammer Price

The winning bid for a lot at auction. It is the price upon which the auctioneer's hammer falls, determining the sale price, but does not include the buyer's premium.

V5C or Log book

This is the all-important vehicle registration document.

Lot

An individual object or group of objects offered for sale at auction as a single unit.

Lot number

This is the number allocated to every vehicle in a SVA auction. It will be clearly displayed on the vehicle – usually on the windscreen and also listed in the catalogue.

Provisional sale

Many sellers set a reserve price at which they'd like their vehicle to be sold. When the highest bid fails to reach the reserve, we call this a provisional sale. If this happens we'll contact the seller to see if they'll accept the highest bid instead.

Rostrum

A raised platform on which the auctioneers stands to conduct an auction.

Sold as seen

Sold as seen are Non-Returnable, that is to say they are sold with all their Faults, Imperfections and Errors of Description and no guarantee is given or implied.

Vendors

People or companies selling vehicles at SVA auctions.

Warranted mileage

Where the seller confirms the mileage of the vehicle they are selling is correct.